

# B&A Energy Partners LLC

Putting the client's goals first, from start to finish



When deciding to sell your business, you need a partner that can seamlessly guide you through the process and extract maximum value while respecting the legacy of the business you have built. B&A Energy Partners' decades of combined operations experience — coupled with M&A specialization from both the buy and sell sides — allows the company to successfully manage all aspects of a transaction.

B&A Energy Partners was founded by former industry executives who knew there was a better way to assist independent propane companies wanting to explore selling their business. The company leverages its deep operations experience and knowledge of acquisitions in this sector to aid buyers in preparing,

executing and closing painless transactions. Having been on the buy- and sell-side of legacy transitions while employed by large and small companies alike, the owners of B&A Energy Partners saw a need that was unfulfilled.

This need was for a team dedicated to the buyer that understands the intricacies of this industry and can provide significantly more value to a seller than a traditional brokerage firm. B&A Energy Partners specializes in this industry only and dedicates all its resources and experience to providing the most transparent and rewarding result for the seller. The team's approach puts the client's goals first in everything they do. B&A Energy Partners specializes in working with propane companies

throughout the U.S. The B&A Energy Partners team will assist you with:

- Business review and valuation
- Start-to-finish transitional support
- Operations guidance for streamlined processes to add value
- Margin and profitability guidance
- Network of buyers for all sellers' needs
- Real-world experience and guidance to achieve your desired goals

If you're ready to sell or want to discuss selling in the future, B&A Energy Partners would love to talk with you.

**B&A Energy Partners**  
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## THINKING OF SELLING YOUR PROPANE BUSINESS? LET US BE YOUR GUIDE.

Why you need representation: Businesses represented by experts get a significantly better value and more favorable terms than those trying to go it alone.

- We handle the heavy lifting, valuations, prep work, buyer outreach, and negotiations.

- We help you determine when to sell, how to position your business to command a higher value, and which buyer is the right match.
- We make the process efficient and transparent, reducing stress and maximizing terms.

**SELL SMART. SELL WITH B&A**



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